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Lions Foundation of Canada Dog Guides
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Charitable Numbers:
Lions Foundation of Canada  13024 5129 RR0001
Dog Guides Canada  11883 7046 RR0001
Where to begin in a year that has brought so much change – some of it planned and other changes were made in direct response to the unprecedented and unforeseen times of responding to a global health pandemic.

In July we said farewell to our long serving Executive Director, Sandy Turney. After 20 years of service, she has left a big mark on the organization taking it from a small operation supporting 50 graduates a year to where we are today. Her dedication to Dog Guides is remarkable and we are thankful for her contribution to the growth of the organization. As Sandy retired her “harness”, we wish her well in her retirement and hope she, like our retired dogs, enjoys long walks and time to play.

In October as part of our regular governance practices, we said farewell to three Board Directors who had served their terms as strong supporters and we welcomed in three new Board Directors to begin their three year terms. In light of the changes and the situation with COVID-19, the Board proposed a motion to the members to extend their terms for an additional year to help provide stability in a time of great uncertainty. A special meeting of the members was called to vote on the extension and it was approved. To that end, proposed incoming directors will be invited to the board as observers until they assume their duties starting October 2021.

In December we welcomed Bev Crandell to the start of her official role as CEO. She spent the first few months getting grounded, meeting staff and volunteers, and even pulling a few shifts cleaning kennels. This time was critical given just a few short months after starting, the organization needed to make some difficult decisions about ongoing operations when faced with COVID-19.

We cannot ignore the impact of COVID-19 on the foundation. At the peak, we had 448 dogs with foster families. We are exceptionally grateful for the kindness and generosity of the families who cared for a dog, never fully anticipating it would be as long as it has been. In March, we cancelled all classes and we halted our breeding program. We had to cancel our in person Pet Valu Walk for Dog Guides and pivot to a virtual event. We had to close the doors to our facilities to all but essential staff working in our vet clinic and paused the volunteer program.

It would be easy to dwell on all that we lost during COVID-19 but it is equally important to look at what we did accomplish. The Pet Valu Virtual Walk for Dog Guides raised a remarkable $548K – exceeding our goal of $325K. Our puppy classes shifted to virtual classes and we developed videos and other remote training tools to help those dogs who were actively training. We reached out to all our graduates to check in and support
them during these unusual times. In spite of all the challenges, we managed to end the year financially with a small surplus, thanks to the generosity of our donors and the financial help from the Canada Emergency Wage Subsidy program. It will be a while before we are back up and running fully, but we are pleased to report we are slowly bringing a small number of dogs back to the school for training to be matched with applicants this fall, with a reduced class size and reduced class time.

We owe thanks to many people for supporting us throughout the year and in particular for standing by us in what are the most difficult of circumstances for us all. In particular, we would like to thank the Board for their guidance and leadership over the past few months; the amazing staff team who have pivoted to change the way they work to support the graduates, foster families and dogs; the volunteers who have not been able to come in to volunteer but who check in regularly to see how things are going; our foster families who are simply amazing; and our donors and sponsors who continue to support us knowing we are doing our best to keep things going.

It has been quite a year and we look forward to the next with optimism. While uncertain times still lie ahead, we plan for growth and look forward to engaging with you in whatever shape and format that may be. Above all else, we hope for the health and well-being of everyone.
Dog Guides Strong – A Year Like No Other

It’s safe to say that 2020 has been a year like no other. Despite its challenges, Lions Foundation of Canada Dog Guides continued to work towards its mission – to assist Canadians with a medical or physical disability by providing them with Dog Guides at no cost.

83 people graduated with their Dog Guides despite having to postpone all classes scheduled after March 2020.

Each Dog Guide costs approximately $25,000. None of this cost is passed on to the applicant.

Approximately 500 future Dog Guides were fuelled by Performatrin and Performatrin Ultra. All is donated by Pet Valu and its family of stores.

Dog Guides’ vet clinic had a total of 3,100 vet appointments this fiscal year. That’s 14 appointments per day!

$548,754 was raised from the first ever Pet Valu Virtual Walk for Dog Guides.

Dog Guides were provided to people from coast-to-coast.

Instructors in every program continued to offer support to over 1,200 active graduates across Canada.

448 future Dog Guides were cared for by foster families and volunteers when the foundation entered into lockdown.

246 fundraising events and presentations took place to help cover the cost of providing Dog Guides at no cost.
Ensuring Support Year-Round

Despite many challenges, the foundation never stopped working. By the first week of April, we had placed all of our Dog Guides in training with foster families and dog sitters and began to work on a training plan while the dogs were away from the training facility.

We used teleconferencing and videoconferencing to enhance communications amongst staff, graduates, foster families and other stakeholders. This included constant communication with more than 1,200 graduates across Canada and over 300 foster families and dog sitters that were caring for foster puppies and Dog Guides in training.

Staff worked tirelessly in order to assist graduates and their Dog Guides with any support they needed.

“Receiving my Dog Guide Connie has given me a new lease on life. Together as a team, we have the confidence to face the world with inner strength and courage.”
– Alexandra, graduate of the Canine Vision Dog Guide program
This year, 194 puppies began their journeys as future Dog Guides. In April, the breeding program was paused, and our final litters of the year arrived in late May. Usually, much of a future Dog Guide puppy's training involves socialization in public places. The COVID-19 pandemic required our Puppy Program staff and foster families to be creative in finding ways to maintain this training in the home and local environment. Foster families and their puppies brushed up on basic obedience, set up obstacle courses in the house, listened to a variety of sound effects on the computer, and attended puppy classes over videoconferencing. We are so grateful to our dedicated foster families for stepping up to these challenges and ensuring that their “pandemic puppies” will be well prepared for a career in one of our Dog Guide programs.

“I never thought I would have two puppies at the same time. Then COVID-19 hit! Because both dogs stayed at home with me, I was able to witness the special bond between an older and younger puppy. Raphie (yellow) 19.5 months foster #4 with Steward (black) 5.5 months foster #5.”

– Beverly, foster parent

Foster puppies are fed Performatrin and Performatrin Ultra to fuel their growth.
Volunteer Program

Without the support of volunteers, there would be no Dog Guides. Volunteers generously donate their time to groom, walk, train, raise Dog Guides, fundraise, and the list could go on and on. They are one of the greatest gifts the foundation continues to receive and this was especially true when the pandemic began, as we relied on many of them to care for a Dog Guide in training. And when we had to make the very hard decision to shut down our volunteer program, volunteers continued to help from home by providing donations for online auctions, fundraising for the Pet Valu Virtual Walk for Dog Guides and dog-sitting Dog Guides in training.

Thank you to the 91 facility volunteers and 561 foster families, dog sitters and families with breeding dogs. We are so grateful for their dedication, passion and support, especially during these very uncertain times.

Unfortunately, this year has been like no other and we are making moves to resume normalcy as soon as the current pandemic allows us to safely do so.

“Adam would not be the same without his dog Shawn. He makes him laugh, gives him confidence, calms him down when the world is too much too handle. But Shawn also helps people around Adam - he helps them recognize Adam’s needs very quickly by notifying them of his disability, which in turns helps them understand Adam and allow Adam to have all the little and big accomplishments that people take for granted. We are forever grateful for Shawn who helps Adam be who he is and hopeful for who he will become.”

– Mom to Adam, graduate of the Autism Assistance Dog Guide program
Fundraising To Provide Dog Guides At No Cost

Thanks to loyal donors, amazing volunteers, generous sponsors, Lions and thousands of people across the country, Lions Foundation of Canada Dog Guides had a successful year, something quite remarkable during a global pandemic. We saw positive outcomes in most sources of revenue enabling us to end the year with some confidence as we continue to face extraordinary times.

With the start of COVID-19, everyone in the world faced new challenges and it was no exception for the Lions Foundation. We had to quickly change all that were doing, along with our plans for the balance of the year, to focus on the safety of our clients, dogs and staff. This need remains paramount and is something that cannot be fulfilled without continued financial support.

Each Dog Guide is approximately $25,000 to raise, train and place, yet they are provided at no cost, even without any government funding. The generosity of many makes this possible and every donation truly does make a difference. It is truly special seeing the number of people, from coast-to-coast, who have been eager to contribute and support our mission.

“My dogs name is Eden and we graduated in Dec/ 2016 from the hearing class. I was hard of hearing when I got my Hearing Dog Guide, Eden. I now have lost my hearing. Being a senior living alone in my own house I can stay independent having Eden. So valuable for me. She is very smart and my best companion. She gets lots of attention when we go out as she is well behaved. The Lions Training centre in Oakville was amazing. The staff were friendly and very supportive. My most memorable experience and I thank them so much. Also appreciate their continued support.”

– Sharon, Graduate of the Hearing Dog Guide program
Pet Valu Virtual Walk for Dog Guides

We started 2020 very excited to surpass last year’s fundraising total with approximately 300 in-person Pet Valu Walks for Dog Guides scheduled to take place across Canada. However, in late March, it was clear, this year’s walk was going to be very different… with only 35 days to the national walk date, we quickly had to switch gears and plan one Pet Valu Virtual Walk for Dog Guides.

Hosting a fundraiser as important as the Pet Valu Walk for Dog Guides during the pandemic was not easy, but at Lions Foundation, we saw this as an opportunity to do things a little differently and challenged ourselves to think outside the box and connect participants from coast-to-coast virtually.

Thanks to Pet Valu’s support, the foundation encouraged participants to fundraise for Dog Guides by doing something active and share on their social media channels using the hashtag #VirtualWalkforDogGuides.

This special fundraiser united people from across Canada and other parts of the world in support of Dog Guides - and raised a total of $548,754! Thanks to Pet Valu’s generous sponsorship of the walk, proceeds raised were used in support of the foundation’s mission.

Total Media and Social Media Impressions: 29+ Million

Total number of days to plan virtual event: 35 Days

Pet Valu Virtual Walk for Dog Guides’ Total $548,754
Since being diagnosed with MS, aqua exercise is the only form of exercise I can do. When I leave the pool, my legs are weak so Alice walks close to my side, with my hand on her back as I shuffle off to the change room. She gets my bag out of the locker, and pulls the little plastic stool into the shower so I can sit, and brings the shampoo bottle. If I’m unable to lift my legs to put on my socks, Alice goes under my legs when I’m seated and raises my legs one by one, then I drag my leg across her back and put on my socks.

In the grand scheme of things so what if one lady with MS can’t exercise or get her groceries by herself. But that is one of the very special and unique things about the Dog Guide charity. They are there for the individual. I am very grateful.”

– Dr. Moira Cooper, graduate of the Service program and sponsored by Pet Valu
Lions Clubs

Lions clubs nationwide are a cornerstone of Lions Foundation of Canada. Each year many clubs across the country contribute to the foundation in several critical ways – Lions are donors, volunteers, walk organizers, event planners, sponsors and sometimes, foster families for the foundation’s Dog Guide puppies. They play a key role in the achievements of the foundation and, even during a pandemic - this year was no exception. Spring fundraising events had to be cancelled or postponed but many clubs still continued to support the foundation.

Lions, Lioness and Leo Clubs across the country provide approximately 20 per cent of funding annually to Lions Foundation of Canada. They participate in the Lions awards program, the sponsorship program, the Memorial Forest and the Pet Valu Walk for Dog Guides – even when the walk was virtual this year. Over the next 12 months, we know we can count on Lions Clubs to support Lions Foundation of Canada and its mission.
“I had a bad fall a few weeks back... I ended up getting stuck between a couch and end table and couldn’t get up. Rutger, my Service Dog Guide came to my aid so quickly I gave him the “help” command. I think the neighbourhood could’ve heard him because he was that loud! Thankfully my wife heard him barking and came to assist me. Rutger’s barks saved me that day. Our dogs are absolutely awesome.”

– Phil, Graduate of the Service Dog Guide program
Legacy Leaders

Thank you to those who have made a commitment to support Lions Foundation of Canada with a planned gift. There are several people who wish to remain anonymous and are not listed below.

Jennifer Anaka
Patricia Bailey
Nancy Beatty
Kristine Beavis
Mavis Berwick
Margaret Bradford
Gwen Brooks
Sandra Bryson
Sylvia Burton
Diane Burton
Carol Campbell
Yvonne Carroll
Alice Cassidy
Lisa Chandler
Louise Colegrove
Jennifer Dale
Georgina Davey
Marlene Demaray
Mildred Dmowski
Julie Dragich
Faye Earl Reichert
Christa Ellis
Cathy Foxcroft
Joanna Fraser
Don & Charlotte Gamble
Elsie Giles
Sharran Habok
Barbara Harris
Carol Haycock
Katherine Hewko
Gary Hiney
Thomas Hutchinson
Ruth Johnson
Gwen Johnson
Tracy Johnston
Mary Jubinville
Thomas Kay
Harold & Gladys Kendall
Tom & Linda Kennedy
Sharon Klein
Marguerite Leid
Stewart MacDonald
Ron MacDonald
Fran MacLean
Stella Magic
Maggie Mann
Don McGowan
Karen McMillan
Gordon & Phyllis McTaggart
Donald Meehan
Sarah Moir
Donna Moore
Diane Naya
Royce Nettleton
Lesa Newman
Connie O'Leary
Yvonne Pettit
Susan Pexman
David Platt
Mary Jane Price
Nancy Riley
Ward & Shirley Russell
Peter Scagnetti
Bev Schindelka
Barbara Sigurdson
Garnet & Diane Smith
Dorine Somerset
Penny-Anne Soper
Elsa St. Pierre
Josephine Wale
Mary-Colleen Walker
Tammy Walsh
Pamela Wathen

“I was looking around for an animal charity to leave some of my estate to and had seen some super smart Dog Guides in action and I wanted to support my friend. Decision made! Seeing the way life changed for her friend’s family when they got their Dog Guide made it an easy choice!”

– Joanna Fraser, Legacy Leader
## CONSOLIDATED STATEMENTS OF OPERATIONS AND NET ASSETS

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<thead>
<tr>
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<th>GENERAL</th>
<th>RESTRICTED</th>
<th>TOTAL</th>
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<tbody>
<tr>
<td></td>
<td>Dog Guide Endowment</td>
<td>Stevenson Fellowship</td>
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<tr>
<td><strong>Year Ended June 30</strong></td>
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<tr>
<td><strong>Revenues</strong></td>
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<td>$217,731</td>
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<td><strong>Net Assets End of Year</strong></td>
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## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

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<th>GENERAL</th>
<th>RESTRICTED</th>
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<tbody>
<tr>
<td></td>
<td>Dog Guide Endowment</td>
<td>Stevenson Fellowship</td>
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<tr>
<td><strong>As at June 30</strong></td>
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<td></td>
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<tr>
<td><strong>Assets</strong></td>
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<td>11,194,611</td>
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<td>Current - Other</td>
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<td>676,619</td>
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<tr>
<td><strong>Total</strong></td>
<td>$330,827</td>
<td>2,537,795</td>
<td>676,619</td>
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<td><strong>Net Assets</strong></td>
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<td>11,194,611</td>
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<tr>
<td><strong>Total</strong></td>
<td>$16,000,368</td>
<td>4,770,619</td>
<td>$3,327,694</td>
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<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Invested in Property, Plant and Equipment</td>
<td>$16,331,195</td>
<td>$7,308,414</td>
<td>$4,004,313</td>
</tr>
</tbody>
</table>

Financial Statements have been audited by Glenn Graydon Wright LLP, Chartered Professional Accountants and are available at www.dogguides.com or upon request.
With our Thanks

Every donation to Lions Foundation of Canada Dog Guides makes a difference. Those listed below have contributed $1,000 or more in 2019 - 2020. We thank all donors, including those who wish to remain anonymous, for helping to provide Dog Guides at no cost.

$100,000 +

Pet Valu Canada
The Estate of Betty Nixon
The Estate of Mary Akehurst

$50,000–$99,999

Rodrigues, Kelly
The Estate of Frances Wilson
The Estate of Irene Antochiw
The Kalapaca Family Foundation
The Leonard and Gabryela Osin Foundation
Unitron Hearing

$25,000–$49,999

Beaty Family Foundation - The Oakville Community Foundation
Bernace Davison Davies Foundation
Fondation Francois-Xavier-Beaulieu
G. Murray & Edna Forbes Foundation - South Saskatchewan Community Foundation
Hamilton, Bonnie
Lobb, Dianne
Stuart Olson Construction
The Dr Charles and Margaret Brown Foundation
The Estate of John Lee
The Lang Family Foundation
Wayne & Isabel Fox Family Foundation
Young, Bruce & Gail

$10,000 – $24,999

100 Woolwich Women Who Care
Building Owners & Managers Association of the Greater Toronto Area
Cawdron, Valerie
Cserhalmi, Debbie
Heather Harman Memorial Sponsorship
James & Barbara Snow Family Foundation - The Oakville Community Foundation
Leaker, Gordon & Diane
LeVan Family Foundation - Oakville Community Foundation
Lindsay Creative Quilters Guild
Mason, Norman
Moxam, Vandora
Niagara Ice Dogs Hockey Club and Lions District A2
Ontario Refrigeration & Air Conditioning
Piper Foods
Rayment & Collins Rotary Club of Burlington Central
Sir Oliver Mowat Collegiate Institute
The Catherine & Maxwell Meighen Foundation
The Estate of Albertina Grace Case Breckinridge
The Estate of Ann Leask
The Estate of Jean Weber
The Estate of Linda Roach
The Estate of Wendy Williams
The Harold E. Ballard Foundation
Walker, Colleen Ward, Donna

$5,000 – $9,999

152245 Canada - Power Corporation of Canada
914275 Ontario
BMO Financial Group
Bos, Cornelius
Bossy, Gabrielle
Brend Butler Family Fund 2 at the Niagara Community Foundation
Canadian National Autism Foundation
Canadian Tire Store #40 - RJJ Holdings
Cidel Foundation - S.P.E.E.K. Fund
F. K. Morrow Foundation
Fergie Jenkins Foundation
Grainger, Brian & Janet
Hoya Vision Care Canada
Hub International (Totten Insurance)
Iedema, Martin
Knowles, Jennifer
Livingstone, Elizabeth
Mack, Diane
McC racken, Susan
Moreau, Tom & Brockman, Diane
Murby, Margaret
Nettleton, Royce
O’Brien, Margaret
Order of the Eastern Star - Saskatchewan Chapter
Pet Valu #1406 Yarmouth & #1423 Dartmouth, NS
Primerica Life Insurance Company of Canada
R&K Fund at the Niagara Community Foundation
Radius Child & Youth Services
Rickaby, Andrew
Runners Soul Race Association
Russell, Ward & Shirley
Schnurr Family Foundation - Canada Gives
Scotiabank - Commercial Banking
Shrivattan, Jacob
Smith, Ray
Smucker Foods of Canada
Spicer, Louise
Sure Flow Equipment
The Corporation of the Town of Cobourg - Cobourg Police Services
The Estate of Christine Hill
The Estate of Joan Conner
The Estate of Mary Tufford
The Estate of Rosa London
The Larry Bannerman Foundation
The Sam & Margaret McGowan Charitable Trust for Dog Guides Fund
Trout, Marilyn
Turner, Sue
Wainwright, Michael & Lee
Welsch, Faye
Whitaker, William & Judy
Young, John & Gail
Youth and Philanthropy Initiative Canada
Zealand Family AAD Sponsorship

$2,500 – $4,999

Beacon Securities Institute
Buckspan, Martin
Build-A-Bear Workshop Canada
Cooper, Moira
Curley, David
Davis, Frank
Doholis, Jim
Dufort, Michael
EMCO Corporation
Fish, Irene
Greey Lennox Charitable Foundation
Hale Veterinary
Hildebrandt, Doris
Irwin, Dale
Jamieson Family Legacy Fund - South Saskatchewan Community Foundation
Johnston, Susan
Kidd, Marjorie
Lightfoot, Claire
Macartney, Mark
McLean, Gloria
Old Windham United Church
Order of the Eastern Star - Nova Scotia & Prince Edward Island
Percival, Thomas & Dorothy
Pet Valu #2225 Tottenham, ON
RBC Canadian Open - Spectrum Hospitality Canada
Rotary Club of Canmore
Shell Canada
Siig, Ann
St. Louis Bar & Grill - Burlington
Suncor Energy Products
Terry, Marjane
The Estate of Dorothy McConnell
The Estate of Teresa Haines Thomas, Brian & Susan
Unifor Social Justice Fund
Unifor Social Justice Fund Local 222
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