

Unleashing

Potential



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Our mission:

To empower Canadians with disabilities to navigate their world with confidence and independence by providing Dog Guides at no cost to them and supporting each pair in their journey together.

Lions Foundation of Canada Dog Guides

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Lions Foundation of Canada of Dog Guides 13024 5129 RR0001



Message From the Chairperson & CEO

Our Dog Guides have the potential to do amazing things. From the moment they are born into our breeding program, to being fostered by caring volunteers, to training with our instructors, our Dog Guides are on a journey to unleash their potential. And when matched with their client, that partnership enables a Canadian living with a disability to unleash their own potential, living their life on their terms with a Dog Guide at their side!

Increasing mobility, independence, safety, self-confidence

The second half of 2021 continued to see us operating with modified schedules and COVID protocols, however 2022 marked the return to something that more resembled normal. It meant we were able to get back to what we do best and what we love, matching our brilliant dogs with our clients.

"Having Wembley gives me a whole new outlook and confidence. I know he will get me safely where I need to go, rather than always having to rely on my husband or friends. Wembley not only stops me from running into physical barriers, but emotional barriers too." – Sue & Canine Vision Dog Guide Wembley – Bright's Grove, Ontario

This year we continued to unleash our potential, making solid strides in implementing the second year of our five strategic plan:

1) Serve More Canadians with Disabilities

- By spring 2022 we carefully resumed in-person classes creating a positive boost to morale
- The number of graduating teams more than doubled, from 35 matches in 2020-2021, to 74 graduates in 2021-2022

2) Provide a First-Rate Client Experience

- We moved closer to finalizing the plans and approvals for our new building, now targeted for a 2025 opening. This brand new state-of-the-art facility will allow us to graduate more dogs and serve more clients
- We expanded our Client Services team, introducing a Client Services Manager role, and hiring a graduate from our CVC program who brings first-hand knowledge and perspective as a client

3) Engage More People to Support our Mission

- We met with thousands of Lions at the Lions International Convention in Montreal
- We hosted the District Governors Elect (DGE) weekend at our Oakville and Breslau facilities
- The Pet Valu Walk for Dog Guides was held in person in 200+ communities across Canada
- Countless events such as golf tournaments, the Ride for Dog Guides and more raised funds and awareness

4) Build our Organizational Capacity

- We made a significant investment in technology that will enable us to work with increased efficiency, provide more meaningful care to our donors, clients, volunteers, and our dogs, and chart our future based on accurate and up to date information

5) Optimize Canine Well Being

- An Early Training Unit (ETU) will now provide transitional training between fostering and individual program training

As Chair and a Dog Guide client, Mel understands the impact a Dog Guide can make.

"When I received my trusted Dog Guide Warden, my world opened up to new possibilities and adventures. If Warden is by my side, my family does not have to worry about me. Dog Guides are provided for free, thanks to the generosity of donors and sponsors, however the cost to raise, train and match a service dog is \$35,000. I was happy to be able to get out to promote the foundation through walk fundraisers and speaking engagements again this year. Thank you to everyone for their support."

Whether you are a veteran volunteer or Lion, a regular or first-time donor, or a new or long-time sponsor or foster, your support makes all the difference. It starts with our foster families who care for our puppies, socializing and preparing them to make an impact in someone's life. Thank you to our sponsors who generously donate to ensure we can provide these dogs at no cost. To our many volunteers working tirelessly behind the scenes, you followed changing protocols knowing that the health of our clients and dogs was paramount. And thank you to our donors – each gift counts, ensuring these matches are possible.

Thanks to our incredible network of supporters, we are ultimately able to unleash both a dog's and a client's potential, leading the way to a more accessible world for us all.



Mel Foat
Chairperson of the Board



Beverly Crandell
Chief Executive Officer

2021-2022 Year at a Glance

Together, we are transforming the way people live by creating exceptional partnerships between people and Dog Guides.

200+ Pet Valu Walks
raising \$1+ million



73 teams
graduated



1,018 active
Client-Dog
Guide teams



215 foster families



155 active sitters



85 dogs in training



Our Impact

Lions Foundation of Canada Dog Guides is the only school in the world that trains and matches Dog Guides in 7 distinct programs. The impact our Dog Guides make is truly profound. Mobility and independence, comfort and compassion, safety and security, opportunity and development. Who better to tell this story, than the clients and families across Canada who have been matched with a Dog Guide. Watch our new video made possible by the generosity of an anonymous donor: www.dogguides.com.

"I have been profoundly deaf since birth. I am more relaxed at home with Olive. She will alert me to any important sounds. I'm also less likely to burn any baking, as Olive will alert me when the timer goes off! Olive accompanies me to work in an elementary school. She provides a good example of accessibility for everyone, especially for the students I work with, who are also deaf, allowing them to see a service dog in action."

- Meaghan & Hearing Dog Guide Olive - Ottawa, ON



"I have so much more independence with Nikana because I'm not scared of dropping items outside of my house. Nikana and I triumph every day! She continues to impress me. Lions Foundation of Canada Dog Guides has helped more than they ever will know, giving me independence and pure joy."

- Rick & Service Dog Guide Nikana - Nanaimo, BC



"Parka has been a wonderful addition to the family. She's given back my independence and mobility. I don't have to use a white cane anymore."

- Mike & Canine Vision Dog Guide Parka - Hamilton, ON





"Bonnie has had a huge impact on my life. Before receiving her, I was always anxious to go out because I was scared to have lows. Now, I know that Bonnie will alert me before I start to be dizzy and will stay focused until I feel better. Living with a chronic illness is certainly not easy, but I am so grateful to have a partner to fight with me every day. For the first time in my life, I can live like everyone else, and I feel safer than ever." - Camille & Diabetic Alert Dog Guide Bonnie - Montreal, QC



"Words can't express the impact of having a Dog Guide. We are just starting our journey with Tumnus and already I can see Braydon having so much more confidence to be independent. I can't wait till they go to school together and to see how far they'll go!" - Braydon & Autism Assistance Dog Guide Tumnus - Winnipeg, MB



"Kino works with the Sex Crimes squad and reassures victims who have to go through the legal process, which can be very scary and intimidating. Kino is a great tool for facilitating communication with children in particular." - Roberto & Facility Support Dog Guide Kino - Laval, QC (Service de Police de Laval)



"Ross makes me feel more confident. I was scared going to places, but with Ross I feel safe all the time. My seizures are usually during the night or early in the morning, but with Ross by my side he has been alerting my parents about my seizures. One night everyone was sleeping when I had a seizure. Ross was sleeping too next to me, he alerted and didn't stop barking until I was okay. After my seizure Ross and I stayed awake hugging each other until my headache stopped and we both fell asleep." - Isabella & Seizure Response Dog Guide Ross - Sherwood Park, AB

Fast Facts

It takes a village to keep our operations running, from raising and caring for our dogs, to client care, training, graduation and follow-up.

\$35,000 The cost to raise, train and match one Dog Guide

\$0 Cost to the recipient for their Dog Guide

7 Programs – We are the only school that does this

250 The # of dogs we will be able to graduate in our new school (starting in 2025)

142 Events held to raise funds for Dog Guides in 2021-22



"Pet Valu is a long-time supporter and national charitable sponsor of Dog Guides through our Companions for Change program, providing over \$2.6 million in support since 2015. We proudly sponsor the annual Pet Valu Walk for Dog Guides across Canada and the Dog Guides' feeding program, providing our proprietary food Performatrin® and Performatrin Ultra® to more than 300 foster puppies and dogs in training every year. Dog Guides does outstanding work and makes such an impact to so many Canadians. We look forward to continuing our support and helping Dog Guides continue to fulfill its mission for years to come."

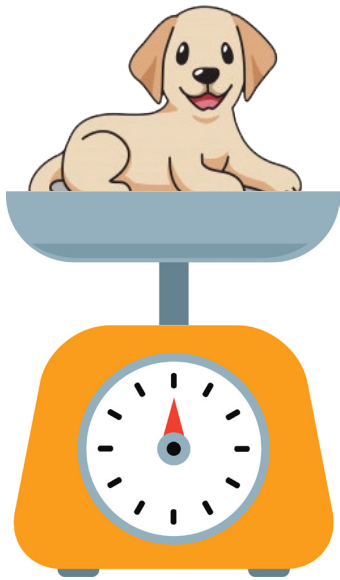
Tanbir Grover, Chief Marketing and Digital Officer, Pet Valu.

Puppy Program

236 puppies born in
2021-22



Average birth
weight: 402 grams



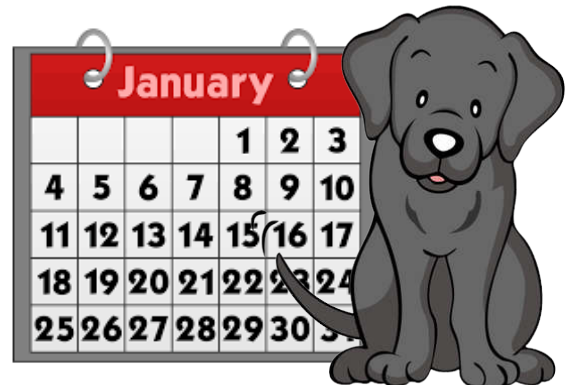
1,422
vet visits



"Fostering has become such a large part of my life. It brings a sense of accomplishment and pride watching your foster pup learn and grow. It is the most incredible feeling seeing a fully trained Dog Guide work with their partner. I like to tune in to the graduations whenever possible (and tear up every time). The bond between a working pair is beautiful."

- Sara Feehan, has fostered 3 puppies so far

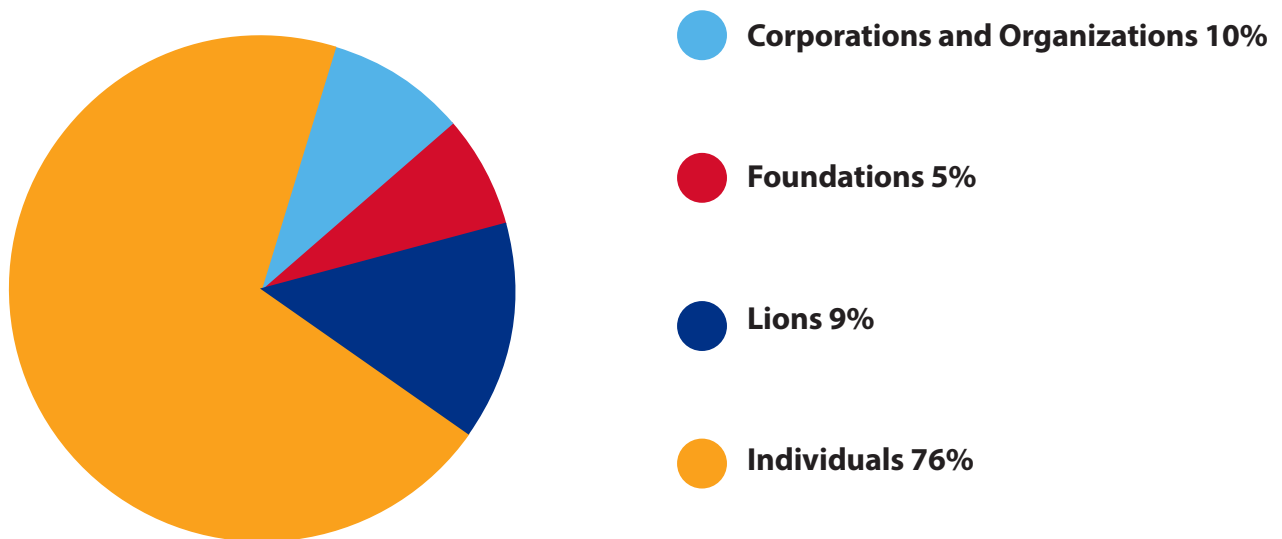
Busiest Month: January
2022 - 44 puppies born!



Our supporters

It costs \$35,000 to breed, raise, train and match each Dog Guide. These Dog Guides are provided at no cost to eligible Canadians from coast to coast. The Foundation receives no government funding, relying on the support of Lions Clubs and the generosity of donors to be able to provide Canadians living with disabilities a Dog Guide at no cost and supporting them in their journey together.

Source of donations



"Every story I hear from a graduate about how a Dog Guide has made their life better inspires me to continue fostering and to support the Foundation in every way I can. Hearing those stories and experiencing the graduations are truly the fuel that keeps me going and doing everything I can to make the magic happen." – **Lion Nancy Chiasson**, Mosborough Busy Busy Lions Club, Incoming Ontario Director.



Financials

Statements of Operations and Net Assets

	General	Dog Guide Endowment	Stevenson Fellowship	Capital Fund	Total	
Year ended June 30	2022	2022	2022	2022	2022	2021
Revenues						
Donations	\$ 5,808,815	\$ 350,500	\$ 71,924	\$ 502,528	\$ 6,733,767	\$ 4,799,547
Life Memberships	15,150				15,150	12,600
Fellowships	8,900				8,900	6,500
Grants	337,968				337,968	437,525
Investment Income (loss)	(62,699)	(135,898)	(75,943)		(274,540)	2,198,629
Other Income	118,404				118,404	112,438
Fundraisers	1,211,372				1,211,372	1,003,583
Gift Shop	9,466				9,466	1,211
	7,447,376	214,602	(4,019)	502,528	8,160,487	8,572,033
Expenditures						
Administration	669,776				669,776	491,410
Amortization	202,140				202,140	225,180
Fundraising	682,711			114,337	797,048	464,891
General	432,135	77,629	47,106		556,870	526,940
Marketing	511,862				511,862	175,691
Program Costs:						
Assessment & Follow-Up	32,358				32,358	3,577
General	295,016				295,016	287,743
Salaries & Benefits	3,000,605				3,000,605	2,374,548
Student	115,540				115,540	29,611
Veterinary	286,627				286,627	326,078
Property	694,377				694,377	614,522
	6,923,147	77,629	47,106	114,337	7,162,219	5,520,191
Excess of revenues over expenditures (expenditures over revenues)	\$ 524,229	\$ 136,973	\$ (51,125)	\$ 388,191	998,268	\$ 3,051,842
Interfund transfers	3,758,897	(3,877,355)	118,458		-	-
Net Assets Beginning of Year	18,157,042	5,606,327	3,387,154		27,150,523	24,098,681
Net Assets End of Year	\$ 22,440,168	\$ 1,865,945	\$ 3,454,487	\$ 388,191	\$ 28,148,791	\$ 27,150,523

Statement of Financial Position

	General	Dog Guide Endowment	Stevenson Fellowship	Capital Fund	Total	
As at June 30	2022	2022	2022	2022	2022	2021
Assets						
Current - Cash	\$ 669,984		\$ 55,154		\$ 725,138	\$ 564,190
Current - Other	247,650				247,650	155,979
Interfund Receivables	8,134,702	(6,617,266)	(1,162,208)	(355,228)	-	-
	9,052,336	(6,617,266)	(1,107,054)	(355,228)	972,788	720,169
Long-Term Investments	2,535,857	8,483,211	4,561,541		15,580,609	15,655,243
Capital Assets	11,515,942			950,310	12,466,252	11,191,587
	23,104,135	1,865,945	3,454,487	595,082	29,019,649	27,566,999
Liabilities						
Current - Other	663,967			206,891	870,858	416,476
	663,967	-	-	206,891	870,858	416,476
Net Assets						
Building Construction Reserve	12,089,619				12,089,619	-
Operating Reserve	6,626,422				6,626,422	-
Capital asset reserve	1,615,457				1,615,457	-
Opportunity reserve	350,000				350,000	-
Externally Restricted		1,865,945	3,454,487	388,191	5,708,623	4,902,600
Unrestricted	1,758,670				1,758,670	22,247,923
	22,440,168	1,865,945	3,454,487	388,191	28,148,791	27,150,523
	\$ 23,104,135	\$ 1,865,945	\$ 3,454,487	\$ 595,082	\$ 29,019,649	\$ 27,566,999

Financial Statements have been audited by Glenn Graydon Wright LLP, Chartered Professional Accountants and are available at www.dogguides.com or upon request.



Unleashing Potential



Lions Foundation of Canada Dog Guides is an accredited member of the following organizations



Lions Foundation of Canada Dog Guides is a member of

